

# A New Path to Performance: The Future of Leadership

Featuring key note speaker and special guest  
of the global consultancy Hay Group,

**Dr. Daniel Goleman**

World-famous pioneer of leadership and motivational theory  
and author of *Emotional Intelligence*

**March 30th, 2012**

Obecní dům, nám. Republiky 5, Prague

- A conference for business leaders who are interested in gaining competitive advantage through leadership in their organizations.
- An inspiring lecture by Dr. Daniel Goleman, a world famous thinker on leadership, organizational effectiveness and motivation. Exclusive Q&A session to follow.
- Leadership 2030: Hay Group's Georg Vielmetter will talk about the leadership needed to win in the future and what it means for businesses today.
- Today's urgent business challenges presented by Dr. Hannu Kasi.
- The conference includes a panel discussion on the development of leadership in today's business environment.

Honorary Partner

**KATZ** UNIVERSITY OF PITTSBURGH  
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OF BUSINESS

## As in the Chinese proverb, we live in “interesting times”.

Seldom have businesses in Central Europe faced greater challenges than they do today. As organizations seek to transform themselves and adapt to the changing environment, the ability of leaders to change mindsets and engage their people to perform has become essential. And yet our own research shows that today, more than half of Central European leaders are failing at this. Why? Put simply, what worked for leaders in the first 20 years of post-communist business-building is not working anymore. It is no longer enough to work harder and run faster than everyone else and expect employees to follow suit. So what do we need to be successful?

On March 30th, 2012, Hay Group has invited Dr. Daniel Goleman, one of the world's most influential figures in leadership, to a very special event in Prague entitled **A New Path to Performance: the Future of Leadership**. Dr. Goleman is the author of the original books and theories of Emotional Intelligence and Primal Leadership. His work has changed our understanding of what it is that makes leaders effective and their organizations successful. As a widely acclaimed expert on motivation and social interaction, his work has led to new ways of working in organizations worldwide. Dr. Goleman's continuing research and insight offers us a unique opportunity to understand what Central European leaders need to do differently in order to be successful in the new business environments and societies which are emerging.

In addition to Dr. Goleman, we have also invited Dr. Hannu Kasi, leader of one of the most important industrial companies in Central Europe and Dr. Nandu J. Nagarajan, Professor of Business Administration from one of the region's top business schools, the University of Pittsburgh. Lastly, one of Hay Group's top leadership experts in Europe, Dr. Georg Vielmetter will present the results of our latest research into what leaders of the future will need in order to succeed. They will share their experiences and insights during a panel discussion with Dr. Goleman on building more effective leadership in Central European organizations.

In order to make the experience truly impactful, the number of spaces will be limited. Participants will have the opportunity to personally interact with Dr. Goleman and the other speakers.

Good leadership does not require massive financial investment like technology, yet its benefits to the organization are exponentially bigger. Why then, do our organizations so struggle with leadership and what must we do differently to succeed as leaders in these “interesting times”? These are the questions I will pose to our guests. I am confident that their answers will bring tremendous insight as to the way we must go forward.

See you there,



**Scott Marlowe**  
General Manager, Hay Group,  
Czech Republic, Hungary & Slovakia

# PROGRAM

9.00 – 9.30

Registration & welcome coffee

9.30 – 10.00



## Opening

**Scott Marlowe**, General Manager, Hay Group, Czech Republic, Hungary & Slovakia

10.00 – 11.15



## Macroeconomic outlook – a tough environment for today's leaders

**Dr. Hannu Kasi**, President and Country Manager, ABB Czech Republic Cluster Manager and Chairman of the Board, ABB Slovakia, Ukraine & Hungary Chairman, University of Pittsburgh Executive MBA Advisory Board, Prague

11.15 – 12.30



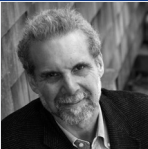
## Leadership 2030: How future megatrends will change our working world

**Dr. Georg Vielmetter**, European Regional Director for Leadership and Talent, Hay Group

12.30 – 13.30

Lunch

13.30 – 14.30



## Learning to Lead with Emotional Intelligence

### Dr. Daniel Goleman

In this lecture Dr. Daniel Goleman will demonstrate how emotional intelligence helps leaders have a more profound impact on their people and organization and thus make them more effective at getting results. This lecture will clearly show how these emotional intelligence differentiates great leaders from average ones, and how great leadership, in turn, drives superior business results. Emotional intelligence is more important than IQ for effective leadership and Dr. Goleman will also explore how individual components affect performance and thus business results.

14.30 – 15.00

Q&A session with Dr. Daniel Goleman

15.00 – 15.15

Coffee break

15.15 – 16.00

## Panel discussion

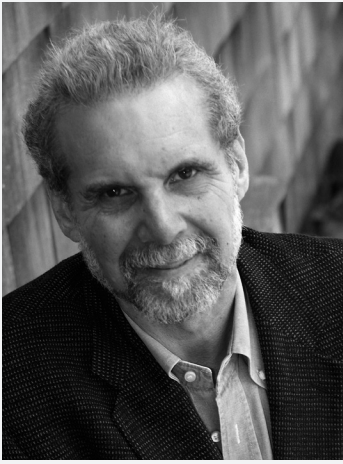
**Dr. Daniel Goleman**, **Dr. Hannu Kasi**, **Dr. Nandu J. Nagarajan** (Professor of Business Administration, University of Pittsburgh), **Dr. Georg Vielmetter**

16.00 – 16.15

## Closing

**Scott Marlowe**, General Manager, Hay Group, Czech Republic, Hungary & Slovakia

To register for the conference please see the registration form attached.  
The conference will be held in English, for translation services, please tick the box on the registration form



## Dr. Daniel Goleman

Dr. Daniel Goleman is an internationally known psychologist and author who has been listed amongst the most influential business thinkers by publications such as *The Financial Times* and *The Wall Street Journal*. He is the author of *Emotional Intelligence* which has sold more than 5,000,000 copies worldwide in 40 different languages. He is the author of many other books about emotional intelligence, leadership and business psychology. His most recent work *Leadership: The Power of Emotional Intelligence*, compiles his key work on the topics from his books and articles, including his articles in the *Harvard Business Review*.



## Dr. Hannu Kasi

President and Country Manager, ABB Czech Republic, Prague.

Cluster Manager and Chairman of the Board ABB Slovakia Ukraine, and Hungary with ABB for 24 years. During his professional career, Dr. Hannu Kasi has held a number of management roles in business and finance in Switzerland, Germany and the United States. Currently Dr. Kasi is Chairman of the Pittsburgh Executive MBA Advisory Board, Prague, Czech Republic.



## Dr. Nandu J. Nagarajan

Professor of Business Administration, University of Pittsburgh.

Dr. Nagarajan's research interests are in the areas of corporate governance, performance measurement, incentive contracts and the interface between law and financial economics. His teaching interests are in Corporate Governance, Management Control, Managerial Accounting, and Strategic Cost Management. He has published extensively in the leading accounting, finance, and business journals.



## Scott Marlowe

Scott Marlowe is the General Manager of Hay Group's Czech Republic, Hungary and Slovakia unit. He specializes in helping mainly financial institutions and telecommunications organizations implement their strategies. He has extensive experience with projects focused on establishing fundamental people management systems and holds a strong understanding of the concepts, strategies and business insights necessary to develop solutions that solve business issues for top management.



## Dr. Georg Vielmetter

Dr. Georg Vielmetter is a key member of the global consulting company Hay Group where he holds the role of Director of Talent Management and Leadership Development for Europe. He is an expert in the implementation of integrated solutions (primarily in the field of leadership and cultural change) which improve organizational effectiveness and business performance. He also acts as an executive coach for the top leadership of international organizations.